



Europass Curriculum Vitae

Personal information

First name(s) / Surname(s) **Sonja Andonova**
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E-mail sonja.andonova@gtz.de
Nationality Macedonian
Date of birth 18.03.1963
Gender female

Desired employment / Occupational field

Operation Management, Evaluation

Work experience

1/2007 - now
Occupation or position held Assistant County Director
Main activities and responsibilities Evaluation and Impact assessment responsible for Macedonia and Albania, coordination of the portfolio within the Open Regional Fund for Foreign Trade Promotion in Macedonia, responsible for coordinating activities of the German public institutions in Macedonia, in particular the EU-funded projects, representing German Technical Cooperation in Donor Coordination and in IPA consultation Activities between the donor community and the Macedonian government
Name and address of employer German-Macedonian Technical Cooperation (GTZ), GTZ Office Macedonia, Antonie Grubisic 5, Skopje
Type of business or sector International Development, Sustainable Development, Development Cooperation

1/2007 – now
Managing Director
Managing Business Portfolio of the Company, project mainly in evaluating impacts of international development programmes based on DAC criteria, functional analysis in State Administration Bodies, Regulatory Impact Assessment topics,
INOTEH Consulting, Londonska 2/1-10, 1000 Skopje
Management Consultancy

10/2000 – 12/2006

Programme Coordinator

Managing and developing technology transfer mechanisms for better cooperation between R&D institutions and SMEs, Advisory and managing implementation measures in Energy Efficiency, Advisory and managing implementation of measures in Capacity and Institutional building in Telecom Sector; Harmonization of the Legislation to the EU Electronic Communication Framework Directive

German-Macedonian Technical Cooperation (GTZ), GTZ Office Macedonia, Antonie Grubisic 5, Skopje

9/1998 – 9/2000

Minister Counselor for Information and Communication System; President of the IT Procurement Commission

Planning and developing information and communication system of the defense

Ministry of Defense, Macedonian Government
Consultancy - Information and Communication Systems

7/1996 – 8/1998

Senior Advisor for Radio-Communication Systems

Responsible for frequency management fees

Ministry of Transport and Communication, Macedonian Government

9/1995 – 7/1996

Head of Product Development Division

Hardware development - new products in video-communication
Phillips Semiconductors, Hamburg, Germany

9/1991 – 7/1995

Scientific and Research Assistant, Team leader in EU funded Framework Research Programmes

Research and Development in video coding, compression and signal transmission methodologies, networking, transmission systems, protocols

University of Bremen, Germany, School of Physics and Automation

1/1987 – 8/1991

Communication software development engineer

Telecommunication services' software development

Ericsson- Nikola Tesla, Zagreb, Croatia

Education and training

	Dates
Title of qualification awarded	10/91 – 1/95
Principal subjects/occupational skills covered	PhD Telecommunication, Video processing, Coding
Name and type of organisation providing education and training	University of Bremen, Germany
Level in national or international classification	Magna cum Laude (top 5)
Title of qualification awarded	10/81 – 07/86 M. Sc.

Principal subjects/occupational skills covered	Telecommunication, Telecommunication Systems																																								
Name and type of organisation providing education and training	Faculty of Electrical Engineering, University "St. Cyrilo and Methodius", Skopje, Macedonia																																								
Level in national or international classification	(average 9,75 from 10,00, top 3)																																								
Other language(s)																																									
Self-assessment																																									
European level (*)																																									
Language																																									
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	<table border="1"> <thead> <tr> <th colspan="2">Understanding</th> <th colspan="2">Speaking</th> <th>Writing</th> </tr> <tr> <th colspan="2">Listening</th> <th colspan="2">Reading</th> <th></th> </tr> <tr> <th></th> <th></th> <th></th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td>English</td> <td>Fluent</td> <td>Fluent</td> <td>Fluent</td> <td>Fluent</td> </tr> <tr> <td>German</td> <td>Fluent</td> <td>Fluent</td> <td>Fluent</td> <td>Fluent</td> </tr> <tr> <td>French</td> <td>Good</td> <td>Fluent</td> <td>Good</td> <td>Good</td> </tr> <tr> <td>Serbian/Croatia</td> <td>Fluent</td> <td>Fluent</td> <td>Fluent</td> <td>Fluent</td> </tr> <tr> <td>Bulgarian</td> <td>Fluent</td> <td>Fluent</td> <td>Good</td> <td>Good</td> </tr> </tbody> </table>	Understanding		Speaking		Writing	Listening		Reading								English	Fluent	Fluent	Fluent	Fluent	German	Fluent	Fluent	Fluent	Fluent	French	Good	Fluent	Good	Good	Serbian/Croatia	Fluent	Fluent	Fluent	Fluent	Bulgarian	Fluent	Fluent	Good	Good
Understanding		Speaking		Writing																																					
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German	Fluent	Fluent	Fluent	Fluent																																					
French	Good	Fluent	Good	Good																																					
Serbian/Croatia	Fluent	Fluent	Fluent	Fluent																																					
Bulgarian	Fluent	Fluent	Good	Good																																					
	(*) Common European Framework of Reference for Languages																																								
Social skills and competences	Communicative and flexible, outspoken and friendly personality																																								
Organisational skills and competences	Highly organized, decision maker, excellent preceptor, strong and fluent in written and oral presentation in several languages, excellent analytical skills																																								
Technical skills and competences	CMC – Certified Management Consultant, Lead Auditor in ISO 27001, Certified evaluator of the impacts in the German development cooperation – team leader and report composer of more than 10 programmes and projects within the German and USA development cooperation in the Region of West Balkan, competent in evaluation based on DAC criteria, competent in shaping development programmes, competent in service delivery modes in sustainable development cooperation, experienced and qualified in capacity works -management models, experienced and qualified in Business Process Modeling (production, marketing, human resources management), experienced and qualified in managing international projects (product development, EU funded Research and Development projects, EU funded economic development projects, EU funded human resources development projects), qualified in technology forecasting and innovation charts development, well grounded in techniques of improving clients relationships, communications and conflict resolution, competent in functional analysis -																																								
Computer skills and competences	Highly computer literate																																								
Artistic skills and competences	Replace this text by a description of these competences and indicate where they were acquired. (Remove if not relevant, see instructions)																																								
Other skills and competences	Replace this text by a description of these competences and indicate where they were acquired. (Remove if not relevant, see instructions)																																								
Driving licence	Holder of Driving Licence, Category B																																								
Additional information	Author of above 10 scientific papers and one book (mainly in the area of parallel processing and compression of moving images), published in international magazines, many articles and studies in Technology and Innovation, Sport-fun – skiing, diving, music																																								
Annexes	Specific Experience in the Region																																								